



## Margaret A. Sánchez

- B.A. (Bachelor of Arts) degree in Spanish, Michigan State University
- M.A. (Master of Arts) degree in Guidance & Counseling, Michigan State University
- Certified Myers-Briggs Type Indicator (MBTI) instructor
- Experience ranges from organization development consultant, program evaluator, group process facilitator, educator and senior leader and manager
- Her work with leaders includes the for-profit, non-profit, and government arenas
- Residing in Rochester, NY
- Working with Munich Leadership Group since 2011

### Focus of consulting and training work

- Change management
- Strategic planning
- Diversity initiatives
- Executive consultations
- Leadership development
- Human resource development
- Needs assessment
- Benchmarking processes
- Facilitation
- Team building and effectiveness
- Communication skills teaching at both the university and community levels

### My message

- Individuals lead most effectively when they discover, understand, and apply their unique talents.

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